


**EAST BAY REGIONAL PARK DISTRICT  
BOARD OF DIRECTORS MEETING  
AGENDA STAFF REPORT**

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<b>DATE</b>	May 20, 2025
<b>TITLE</b>	Authorization to Execute a Contract Amendment with MGT (AMS.net) to Increase the Total Amount of the Contract by \$600,000 to \$2,400,000 for Telecommunications Infrastructure Hardware, Software, Services and Support
<b>DIVISION</b>	Finance and Management Services
<b>FROM</b>	David Rusting, Chief Information Officer Deborah Spaulding, Assistant General Manager, Finance and Management Services/CFO
<b>APPROVED</b>	Sabrina Landreth, General Manager 

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**RECOMMENDATION**

The General Manager recommends that the Board of Directors of the East Bay Regional Park District (Park District) authorize an amendment to increase the MGT (AMS.net) professional services contract by \$600,000 to \$2,400,000 for District-wide Information Services support, such as network services, installation, cabling and equipment.

**BACKGROUND**

MGT (AMS.net) provides the Park District with network cabling, buildout, equipment, and installation and support services for various park sites throughout the Park District. AMS.net can scope and buildout the network infrastructure needed for phone and internet services at various park sites. AMS.net was acquired in 2024 by MGT, which is why both company names are included. The MGT (AMS.net) expenditures leverage a competitively bid contract by City of Merced through their “FOCUS” Program. Board authorization is necessary since the purchase amount exceeds \$50,000

**ANALYSIS**

A previous resolution in 2024 (Resolution 2024-12-255) increased the contract amount to \$1,800,000 to address multiple projects slated for 2025. Based on the recent circumstances listed below, this amount needs to be increased by \$600,000 to \$2,400,000:

- 1.) There was a previous resolution in 2023 (2023-02-028) which was intended to increase the contract by \$500,000, but was not written clearly, resulting in a \$300,000 difference between the resolution and the contract limit. Finance identified this as part of their blanket purchase order review and advised creating a new Board resolution to increase the contract limit.
- 2.) The maintenance agreement for the phone systems renews every 5 years, and 2025 is the start of the 5-year renewal. While the amount is billed annually at a rate of \$54,000 per year, the contract is for 5 years at \$270,000, and therefore requires the full amount to be added to the contract limit with MGT.

- 3.) Unexpected maintenance has been required for our network infrastructure, necessitating emergency repairs of approximately \$30,000.

These changes together total \$600,000, which would increase the total contract to \$2,400,000. There is budget available for this cost, so it is budget neutral, and is an administrative contract amendment for compliance with board operating guidelines.

The Board could choose not to proceed with the increase request, but this is not recommended because the Park District would not have the needed network infrastructure and operational support to bring telecommunication services, such as phone and internet services, to the parks.

### **FISCAL IMPACT**

This action will increase the contract authorization by \$600,000 to \$2,400,000 and will cover costs for additional project work that is needed at various park sites for network services such as phone, internet and WiFi. This amount is based on historical costs, 2025 expenditures to-date, and current projects planned for 2025. Sufficient funds are available in the Information Services budget in the General Fund-Information Services Account # 101-4150-000-6443-Support Contracts.

### **ATTACHMENTS**

None.



**EAST BAY REGIONAL PARK DISTRICT  
RESOLUTION NO. 2025 – 05 -  
MAY 20, 2025**

**AUTHORIZATION TO EXECUTE A CONTRACT AMENDMENT WITH MGT  
(AMS.NET) TO INCREASE THE TOTAL AMOUNT OF THE CONTRACT BY  
\$600,000 TO \$2,400,000 FOR TELECOMMUNICATIONS INFRASTRUCTURE  
HARDWARE, SOFTWARE, SERVICES AND SUPPORT**

**WHEREAS**, the East Bay Regional Park District (Park District) desires to complete several network projects throughout the Park District; and

**WHEREAS**, the Park District has a contract with MGT (AMS.net) for network cabling and infrastructure services; and

**WHEREAS**, staff plans to utilize MGT (AMS.net) professional services to bring network cabling services to different park locations to provide reliable internet and phone services; and

**WHEREAS**, previous resolutions in 2024 (Resolution 2024-12-255) increased the contract with MGT to \$1,800,000, and the request to increase the contract amount by \$600,000 will bring the total amount of the contract to \$2,400,000 to address multiple projects slated for 2025;

**NOW, THEREFORE BE IT RESOLVED**, that the Board of Directors of the East Bay Regional Park District hereby authorizes a contract amendment to increase the contract amount by \$600,000 to \$2,400,000 for MGT(AMS.net) professional services contract to be funded from the Information Services Account No. 101-4150-000-6443 as presented to the Board on May 20, 2025; and

**BE IT FURTHER RESOLVED**, that the General Manager is hereby authorized and directed, on behalf of the Park District and in its name, to execute and deliver such documents and to do such acts as may be deemed necessary or appropriate to accomplish the intentions of this resolution.

Moved by Director \_\_\_\_\_, and seconded by Director \_\_\_\_\_, and  
adopted May 20, 2025, by the following vote:

FOR:

AGAINST:

ABSTAIN:

ABSENT: